

10-10 International Net, Inc.
2011 Board of Directors Meeting
St. Louis, Missouri
July 20, 2011

President Mel Sojka, KD5DE # 33513 called the 2011 10-10 International Net Incorporated. Board of Directors meeting to order at 8:35 AM on July 20, 2011, at the Sheraton Westport Plaza in St. Louis, Missouri. Roll was called by Vice-President Larry Berger, WA2SUH, #407. Present were President Mel Sojka, KD5DE # 33513, Vice President Larry Berger, WA2SUH, #407; Director Rob Ireland, VE9KM, #69811; Director Robert Farrow, N6OPR, #45716; Director Ken Harmon, K1IEQ, #31363; Director Paul Hemby, WN4AMO, #73825, Jay Drew KJ4JD, #57475, Marcus Lieberman, KM5EH, #71103, Jeff Steinkamp, N7YG, #65084, and Past President Gerry Gross, WA6POZ, #21274.

Secretary Sandy Glenn, W7SSG, #74633 was unable to attend due to illness in the family and Director Cliff Taylor, K5FBS, #48461 was unable to attend due to the death of his mother. A sufficient number of Officers and Directors were present and a quorum was established.

Also present was invited guest Treasurer Keith Schlottman, KR7RK, #63324. Editor Paul Riedel, KI0SR, #8861 was unable to attend due to illness. Also in attendance during all or parts of the meeting were members Marlin Gilbreath, WA0CKO, #37994, Gary Miller, KA6GPC, #43555, Dave Smith K6RDK, #65812, and Peter Dillon, N3FNE, #52799.

The Pledge of Allegiance was led by Director Steinkamp. An opportunity was given for the recognition of any other 10-10 member country. A moment of silence was observed in remembrance of recent Silent Keys.

The following items were added to the agenda:

New Business
Data Manager (recurring issue),
News Editor

Hearing no objections, the minutes of the 2010 Board of Directors meeting held June 19, 2010 as published in the 10-10 International News, stand approved.

REPORTS:

(Each Board member had prepared a report prior to the meeting and touched upon the highlights during the meeting).

President Sojka reported that his main concern was with the transition of the web page during the first few months of his administration. There were spam issues and he assisted in sanitizing the site. One of his goals was to get the membership data in an SQL compliant format and this work was started and will continue. Once this is completed we

will be able to insure the longevity and security of the data. He was also involved in bringing on-board replacement managers and working with the new Board Directors.

Vice-President Berger reported on his activities for the past year. He worked with President Sojka on several issues and provided comments by e-mail on several issues circulated to the Board. He assisted Secretary Glenn in the preparation of the Minutes from the 2010 Board Meeting. He continued in the role of Scholarship Manager for the 10-10 Scholarship Foundation and communicated with the Foundation for Amateur Radio, the administrator of our 10-10 Scholarships.

Secretary Glenn reported via email As Secretary for the past year, it was a pretty slow year, recorded the results of the election and notified all candidates with the results, I am sure some were disappointing and some were excited with the results. Keep your heads up and there is always another year of elections that everyone can try for. Best of Luck to the new officers and Board Members for the coming year.

Director Farrow reported as Net Control Manager. 10-10 Nets are being called daily on 28.380 and 28.800 and he tries to check into all nets. There have been days with 40 or 50 checkins and some days with none. This year he lost three permanent net control operators (W6JNU, KA9EKG and K6PZE). Two have been replaced (K6DNR and AC6FU). Following the 2010 Board Meeting he tried to establish a daily PSK-31 net but it wasn't all that successful.

Director Harmon reported as Planning Director. The planning of the 2011 convention was his major undertaking. He has started working on planning for the 2013 Convention and hoped to talk with members from the various chapters at the St. Louis Convention.

Director Drew reported on his activities as Director for the QSO Party Program. He said that marginal band conditions were again reflected this past year in the number of logs received for the various QSO parties. The phone QSO parties brought the greatest participation as they did the year before. He reviewed his portion of the Operations Manual and conformed wording of various parts to be consistent with the QSO Party Rules. He is proposing some tweaking of Sprint rules that are to be discussed later in the meeting.

Director Ireland reported that his major responsibility this year was to chair the Publications Committee. He worked with Editor Paul Riedel, KI0SR, #8861 to solicit material for the 10-10 News. He is looking to update the information brochure which is out of date. He will re-write and circulate for comments. He said that Director Steinkamp will write articles on computers for the News to fill the gap that was formerly provided by W4RNL's excellent series on antennas

Director Hemby reported as Public Relations Director. He described advertising activities and said that we are spending about \$405 a month which is about half the budget. We were able to get both QST and CQ to give us full color in their publications without an increase in our rate and he feels that this has given us greater exposure and feels that our

ad seems to stand out from the surrounding ads. He attended Hamcation, the Shelby Hamfest and Dayton and helped man the 10-10 booths. He feels that our appearance at these functions keeps 10-10 in front of our fellow hams and really helps with the renewals. In addition it gives our members the opportunity to talk with the Officers and Directors that are present.

Director Lieberman reported on his activities as Awards Manager. During the first quarter as Director, with the help of President Sojka, he completed the membership of the Awards Committee and found a replacement for Carl Fisher, W0HIK, # 40678---Ted Cook, WA4TC, #61819. He has received good encouragement from his Committee and the awards managers. Last quarter many awards were issued from past activity even though band conditions weren't good. It seems that people are going through their contact records and finding many contacts for awards. He has proposed some changes to the Operations Manual and will continue this during the year.

Director Steinkamp reported on his activities as Internet Director. He has been working to streamline the website and was happy to report that Spam on the website has been eliminated. He has been backing up the website at his house, but there is a need for off-site backup with a professional organization. He has been looking into packages that would allow for the possibility of conducting meetings on-line and voting on-line.

Since he could not attend the Board Meeting Director Taylor's report was accepted as written. He reported on his activities working with the Chapter Relations Committee and his work writing the Chapter Coordinator's column for the 10-10 News.

Past President Gross reported on his work during the past year as President, Past-President and Interim Data Manager. He attended Dayton, Texas HamCom, the Shelby Hamfest and the Orlando Hamvention representing 10-10 meeting members and prospective members answering questions and taking new and renewal memberships. He talked about the difficulties that Joe Faria, W1SQL, # 71965 and Mike Steele, W4ZYD, #69769 each encountered in trying to fulfill the obligations of the Data Manager position. He said that the job is demanding and is a job for someone who is semi-retired or one without kids to distract. The time varies from a few hours a week to heavy load when the sun spot cycle is on the up-swing. He has been working on a new system and has to work out some kinks to streamline the process. An effort has been made to bring the maintenance of the membership database from a back-office approach to one using an on-line system. He described the different statistics in his report including the number of numbers issued. He said that Ruth Bartholomew, N0KDB, #48715 has gone through the FCC data base through number 66000 looking to make corrections to our database.

Treasurer Schlottman distributed his Financial Report and went over the highlights. He obtained a 10-10 debit card from the bank as there has been need for a credit-type card to pay certain monthly bills such as advertising and is linked to our checking account.. Pay pal is fully functional and he feels that half our transactions come thru Pay Pal. He went over 10-10's investment strategy, the balances on hand and other facets of the budgeting process. The proposed budgets were voted on later in the meeting.

10-10 CLUB STATIONS

President Sojka reported that K5CC is still the trustee of the 10-10 Club Station W6OI, #109. It has been used and will continue to be used.

Director Ireland reported that the Canadian 10-10 Club Station, VE9TEN #75000 has been used on the west coast during the past year.

UNFINISHED BUSINESS

ORGANIZATION CHART

There is one vacant spot for a Net Manager.

There are a few additions & changes of names. If they were on the volunteer list in the 10-10 News as of 1/1 they will remain on the list for the year. Director Ireland feels that the Organization Chart does not reflect the language that is in the Operations Manual. Corrected: spelling of Planning listed under K1IEQ.

OPERATIONS MANUAL

Changes will be implemented of dealing with the Chapter Relations Committee as a result of last Board meeting

Operations (spelling corrected)

The Footer of the Operations Manual has been corrected. Past President Gross gave a history of the development of the Operations Manual. It's out of date, obsolete and needs work. Needs to be looked at by all members of the Board and corrected. It is guidance but some members take it as gospel. Only the by-laws really govern us. President Sojka contacted Vice-President Berger earlier in the year to proceed to have the Operations Manual updated and he contacted Director Ireland for assistance. He wants each director to download the Operations Manual and review their sections. Much can be eliminated. Awards, applications, graphics info should be removed from the back. This should be accomplished by November 1. Changes will be initiated by Sojka, Berger and Ireland If nothing is received by a particular Director. He wants to make it clear that this is a priority of the Board and it needs to be done.

2011 CONVENTION

Director Harmon gave an update on registrations for the St. Louis convention (68).

SUCCESSION PLAN

Past President Gross had initiated this last year when he was President. Who should be able to run for President? President Sojka summed up the thinking of the Board by stating that he thinks our members have enough wisdom to select qualified people for office. There was no motion proposed.

NEW BUSINESS

ASSIGNMENT OF THE CHIEF TELLER 2012 ELECTION

President Sojka will get together with Director Ireland to assign a nominations committee & Chief Teller by the end of the year. Jack Moore, K5CC, #50708 has volunteered to perform this function this again.

A break was taken at 9:35 AM and the meeting resumed at 9:50 AM.

DATA MANAGER

Director Hemby made a motion and seconded by Director Steinkamp that a new Data Manager be acquired due to the resignation of Mike Steele, W4ZYD, #69769 on April 29, 2011 as a result of personal issues. An amendment was offered by KM5EH seconded by WN4AMO that the new Data Manager will be provided with the necessary tools and programs to perform his function in accordance with Section 11.1 and Section 13.3 of the Operations Manual. Both the amendment and the original motion carried.

NEWS EDITOR

Motion by Director Lieberman seconded by Director Hemby that a committee be formed to locate a replacement editor to replace Paul Riedel, KI0SR, #8861 who resigned on July 8, 2011 due to health issues. The editor is responsible for composition, publication and shipment of the 10-10 News in accordance with Section 5.12 and Section 7.1.1 of the current Operations Manual. The motion was withdrawn and another motion was made that was less specific.

Motion by Director Lieberman and seconded by Director Hemby that a Committee be formed to locate a replacement Editor to replace Paul Riedel, KI0SR, #8861 who resigned on July 8, 2011 due to health issues. The motion carried.

STATUS OF CHAPTERS

Director Taylor submitted changes to the Operations Manual, Chapter 6, Chapters. The following is to be added as 6.1

3. Status of Chapters:

1. Active: The chapter is engaged in all activities in support of 10-10's stated objectives and is meeting all requirements for continued affiliation.
2. Inactive: The chapter has not been fulfilling the objectives of the organization or meeting the requirements for continued "active" status. The chapter can be carried in this "inactive" status if there is either some reason to believe that the chapter may again become "active" or the chapter officials have stated that the chapter will indeed become active at a future time.

Move Section 6.1.2 and rename 6.2.4. Add this at the conclusion of the section: Unless there is some change in the quarterly report during a reporting period, the quarterly report may be suspended for that period. With no changes, the report may be suspended for up to one year or as long as the chapter remains active. After one year in the "inactive" status the chapter will be declared "QRT" and removed from affiliation.

The Board agrees with this in principle. This will be included in the re-write of the Operations Manual.

SPRINT QSO PARTY

Director Drew made a motion seconded by Director Ireland to allow for an additional certificate for recognition of members who work all 10 call areas. Motion carried.

QSO PARTY RULES:

Director Drew made a motion seconded by Director Ireland to amend Section 6.2.10 of the Operations Manual to read: QSO Party results will be posted on the 10-10 web site about 15 days after the closing deadline for the event and also printed in the 10-10 News in the appropriate issue. Awards will be issued by the certificate manager for the Top Ten individual scorers in the World, the top individual scorer in each U.S. Call Area (W0-W9), each DX Country, and for top QRP, Club and Chapter. At the election of the certificate winners for each QSO Party certificates will be sent certificates by electronic means. (The last sentence is new language)

An amendment was offered by Director Drew, seconded by Director Ireland to change the last sentence to read: Certificates winners for each QSO Party will be sent certificates by electronic means unless a paper copy if requested.

The amendment and main motion carried. Director Farrow voted against the motion because he is not in favor of using an electronic signature.

CHANGE CONTEST TO QSO PARTY

Director Drew made a motion seconded by Director Steinkamp that the Board approves the following changes in the Operations Manual. The term "contest is to be replaced by the term "QSO Party" in every appropriate occurrence. The QSO Party rules and procedures will be updated to current status. These changes are to be submitted by the QSO Party Committee and the content approved by the Publications committee before implementation. Motion carried.

CHANGE TO REQUIREMENTS FOR NEW MEMBER APPLICATIONS

Past President Gross made a motion seconded by Director Hemby to amend the requirements for joining 10-10 to read, as listed on Page 30 of the News, top left column, and item number 3 to read:

"You must make contact with ten members of 10-10 on ten meters and submit a log listing all contacts, their 10-10 number, call sign, name, date of contact and QTH (for U.S. and Canada the state or province and for DX, the country). Only two club stations can be listed in the log. On the following page is a new member application with a contact log section." Director Farrow feels that we should be encouraging people to join 10-10 and this will work against that. Other Directors felt that we don't really have a problem and the offending individuals should be discouraged from, offering club stations to new members. The motion was defeated with VE9KM and WA6POZ abstaining.

CHANGE TO THE AWARDS PROGRAM

Past President Gross made a motion seconded by Director Drew to remove the requirement for QSL's for the following 10-10 awards: Worked All States, Worked All Continents, VP Worked All States and Countries. Motion carried. (This removes the need

for QSL cards for any 10-10 award and will save the members' postage cost). Effective date of this revision is July 20, 2011.

A lunch break was taken at 11 AM and the meeting re-convened at 12:30 PM

FINANCIAL REPORT

A Financial Report was given by Treasurer Schlottman. He explained how he calculated with how much money we need to preserve for those who have paid dues in advance. Assets went up by \$13,000. We aren't spending more than we are taking in. He takes a conservative approach. We are managing the finances well. We are under-spending on marketing, advertising and Hamfest. The report was accepted as printed.

CHANGE TO THE RENEWAL/NOTIFICATION PROCESS

Past President Gross described the current process for sending out two renewal notices to members. In an attempt to streamline the process and reduce expenses a motion was made to reduce the mailings and to use electronic mailing.

Motion by Past President Gross seconded by Director Lieberman that 10-10 adopt electronic notification of renewals as an adjunct to the mailed notification and that the notices be reduced from two to one at a time to be determined. Motion carried.

ELECTRONIC MEMBERSHIP FOR 10-10 NEWS AND ALL COMMUNICATIONS

Motion by Past President Gross seconded by Vice-President Berger to change and encourage the use of electronic distribution by establishing a class of membership for both domestic and foreign members to receive the 10-10 News and other communication strictly electronically. The class is to provide for a Primary, Life, Senior Life and Club membership. Motion carried.

We mail to only 10% of the members electronically. We were doing an attachment then went to download. The electronic version can be more presentable and more attractive.

SEPARATE DX MEMBERSHIP

Motion by Past President Gross seconded by Director Farrow to re-structure the dues of those members who receive the 10-10 News via the postal system to recoup the cost of postage by separating DX membership by postal zone. The motion carried.

The cost to mail to DX is probably \$21 a year. 5% of the mailing absorbs 20% of the cost. The \$15 cost for US members is enough to cover cost but for Canada and the rest of the world it costs more to mail the News than we collect in dues. Since 2003 when dues were raised, costs have really gone up in foreign zones.

CHANGES TO DUES STRUCTURE

Motion by Past President Gross seconded by Director Lieberman that the President appoint a committee to review the dues structure based upon the approval of the previous two motions. Director Ireland felt that we should take time to deal with these numbers today. The motion was withdrawn.

On the agenda was a motion to allocate the sum of \$1 per year per paid member to go to the Scholarship Foundation. This was withdrawn by Past President Gross and removed from the Agenda.

A break was taken at 1:40 PM and the meeting resumed at 2:05 PM.

A motion was made by Past President Gross seconded by Director Hemby to approve a new rate structure for 10-10 membership as shown below. Motion carried.

Electronic Membership

\$10 membership fee for US and DX, 3 years for \$25, Life \$350, Senior Life \$175

Mail Membership

U.S (no changes) \$15 Life \$500, Senior Life \$150

Canada and Mexico \$20, 3 years for \$55, Life \$700, Senior Life \$350

Other DX \$30, 3 years for \$80, Life \$1050, Senior Life \$525

Club and family memberships are not changing. If a member paid dues in advance dues will be prorated based on the new structure. No money will be refunded. The average cost per member spent by 10-10 last year was \$13. This will save the members money, but won't necessarily increase our revenue.

Motion by Director Steinkamp seconded by Vice-President Berger to implement the new dues restructuring no later than April 1, 2012. Motion carried.

CHANGES TO THE BYLAWS

Motion by Past President Gross Seconded by Director Lieberman to correct the Bylaws, Section 4, Article 3, Paragraph 3, to remove the last sentence about receiving the News, starting with "each family." Motion carried...

Motion by Past President Gross Seconded by Director Hemby to correct the Bylaws, Article 9, Section 5 to read: If there are no contested positions, the Secretary shall cast one ballot for the single candidate for that position. Motion carried.

Motion by Director Ireland seconded by Director Hemby to remove the term "active member" where it appears in the Bylaws and replace with "current member." Motion carried.

Director Steinkamp made a motion seconded by Director Harmon that the Bylaws, Article 5 Section 3 be amended to add a time frame so that the immediate Past President shall serve for 180 days after the new President takes office. (Note: no term had been indicated for the Past President). The motion was withdrawn.

2011-2012 AND 2012-2013 BUDGETS

Motion by Past President Gross Seconded by Director Hemby to approve the budgets for 2011-2012 and 2012-2013 as presented by Treasurer Schlottman. Motion carried.

2012 BOARD MEETING

Motion by Past President Gross Seconded by Director Ireland that the 2012 10-10 Board Meeting be held in conjunction with the Dayton Hamvention in May 2012.
Motion carried.

This will give the members a chance to meet the Board and we may be able to get our 10-10 Forum back. We lost the forum due to lack of attendance. We will also be able to save money on Board expenses. Past President Gross will look into finding a hotel that can accommodate the Board meeting and work out the details.

Director Steinkamp discussed Social Networking. We are looking to expand 10-10's exposure. He mentioned that Peter Dillon, N3FNE, #52799 has an unofficial social networking site on Facebook and suggested that it could become "official." If it became "official" would Peter be required to enforce certain standards and what would those standards be? Peter, who was in attendance, wants to keep it "unofficial." as long he is running it. Pete will be added as a volunteer on the internet committee.

Motion made by Vice-President Berger and Seconded by Director Steinkamp that all revised resolutions and changes to the 10-10 Bylaws as adopted by the Board of Directors on July 20, 2011 shall become effective immediately. Motion passed.

The meeting was adjourned at 3:05 PM.

(At the Saturday night banquet, President Sojka gave out two awards to Past President Gross. These were the Past President Award and the 2011 President's Award.)

Ten-Ten International Scholarship Foundation, Inc.
2011 Board of Directors Meeting
St. Louis, Missouri
July 20, 2011

President Mel Sojka, KD5DE # 33513 called the 2011 Ten-Ten International Scholarship Foundation .Board of Directors meeting to order at 3:23 PM on July 20, 2011, at the Sheraton Westport Plaza in St. Louis, Missouri. Roll was called by Vice-President Larry Berger, WA2SUH, #407. Present were President Mel Sojka, KD5DE, #33513, Vice President Larry Berger, WA2SUH, #407; Treasurer Keith Schlottman, KR7RK, #63324; Director Rob Ireland, VE9KM, #69811; Director Robert Farrow, N6OPR, #45716; Director Ken Harmon, K1IEQ, #31363; Director Paul Hemby, WN4AMO, #73825, Jay Drew KJ4JD, #57475, Marcus Lieberman, KM5EH, #71103, Jeff Steinkamp, N7YG, #65084. Secretary Sandy Glenn, W7SSG, #74633 was unable to attend due to illness in the family and Director Cliff Taylor, K5FBS, #48461 was unable to attend due to the death of his mother. A sufficient number of Officers and Directors were present and a quorum was established.

Also in attendance were members Dave Smith K6RDK, #65812, Peter Dillon, N3FNE, #52799, and Past President Gerry Gross, WA6POZ, #21274.

There were no additions, corrections or deletions to the Agenda.

Hearing no objections, the minutes of the 2010 10-10 International Scholarship Foundation, Inc. Board of Directors meeting held in St. Louis, Missouri on June 19, 2010, as published in the 10-10 International News, stand approved.

Scholarship Manager Berger gave his report He said that our goal has been to fund four \$1500 scholarships entirely through member donations. In 2010-2011 we fell short of our goal by over \$1700. We have only had one other year since 2000 where we failed to meet our goal. In 2009-2010 we exceeded our goal, but only by \$400. 2007-2008 was the most successful year for the Scholarship Foundation, with total income of \$13,048. Donations have been declining each year since then. Along with the overall decline in total donations, the number of individual donors has also dropped. In 2010-2011 we had 88 donors compared with 112 in 2009-2010. As a reference, in 2008-2009 we had 168 donors. In 2010-2011 we were helped by several substantial donations, including three of \$500 and two of \$300. 60% of the total donations in 2010-2011 came from just six donors. Without these generous donations we would be even further under our goal. He also reported that it appears that the number of students applying for our scholarships has dropped and he will be contacting the Foundation for Amateur Radio, the administrator for our scholarships, to confirm this. With a sufficient balance in our Foundation account, about \$29,000 as of June 30th, we will be able to easily cover the 2010-2011 shortfalls and hopefully donations will pick up this year.

He made a motion seconded by Treasurer Schlottman that we continue to guarantee funding for four \$1500 scholarships for the 2011-2012 year and re-visit this issue at the

2012 meeting. Motion carried.

Director Ireland feels that more should be done to publicize our scholarships outside the U.S. such as putting articles in RSGB and other foreign amateur radio society magazines. Other Directors suggested that we find out more about how the 10-10 Scholarship can be publicized further in the U.S. Berger will contact F.A.R. to see what can be done.

It was felt that we need to review the Foundation Operations Manual and get it up-to-date. President Sojka will review and create a PDF version for Board review.

The meeting was adjourned at 3:45 PM

Respectfully submitted,
Larry Berger, WA2SUH, Vice-President