

10-10 INTERNATIONAL NET, INC. 2003 BOARD OF DIRECTORS MEETING

June 27, 2003
San Antonio, Texas

President Chuck Imsande, W6YLJ, called the 2003 10-10 Board of Directors meeting to order at 9:03 AM, June 27, 2003, at the Omni Hotel in San Antonio, Texas. Present were: President Chuck Imsande, W6YLJ; Vice President Mike Elliott, K7BOI; Directors Linda Barnes, KF4FM; Larry Berger, WA2SUH; Bill Marple, AA7ZW; Steve Rasmussen, N0WY; Ed Redwine, K5ERJ; Cliff Taylor, K5FBS; and Joe Williams, WA9TSG. Also present as guests of the board were: Treasurer Keith Schlottman, KR7RK; Data/Membership Management Manager Gerry Gross, WA6POZ; and General Counsel Dave Splitt, KE3VV.

President Imsande gave a few remarks explaining the purpose of the meeting and that the meeting would be conducted by the rules outlined in Robert's Rules of Order. He also announced that the meeting was open to all 10-10 International Net members and that the meeting had been advertised in the **10-10 International NEWS** and on the 10-10 internet web site. The President introduced new officers, directors and invited guests.

The roll was called with all members present with the exception of Secretary Dick Corlew, NC6V, who was excused for illness and Director Mike Crawshaw, G4BLH, who was excused for work related reasons. A sufficient number of officers and directors were present and a quorum was established.

Vice President Elliott was asked to act as recording secretary due to Secretary Corlew's absence.

The President led those in attendance in the pledge of allegiance to the flag. A moment of silence was observed in honor of all 10-10 International Net silent keys.

President Imsande reviewed the proposed meeting agenda and a motion was made by Director Williams to allow discussion apart from the published agenda as needed. Director Marple seconded the motion and the motion passed.

The minutes of the 2002 Board of Directors meeting were reviewed. Director Berger noted four typographical errors in the minutes and submitted suggested corrections. A motion was made by Director Williams and seconded by Director Taylor to accept the minutes of the 2002 Board of Directors meeting as published in the **10-10 NEWS** with the inclusion of the typographical corrections noted by Director Berger. Motion passed.

President Imsande asked that the minutes of this meeting record that a pre-board meeting was held on the evening of June 26, 2003. The purpose of that meeting was to serve as a forum for open discussion between the directors and officers. Officer and director reports were distributed to all present at the pre-board meeting to allow time for review. At this time President Imsande asked each officer and director to give a brief review of his/her annual report and stand for questions.

Officer Reports –

President: President Imsande provided a review of activities for the past year including attendance at ARRL conventions and Dayton Hamvention. He reported on establishment of formal organization chart and committees that became effective in January 2003. A current copy of the organizational chart was distributed to each member in attendance. He also worked on revisions to the 10-10 web site and established a QSL Bureau committee to evaluate a new member service. He instituted a "Net Official Newsletter" in an effort to increase communication between officials. And he continued authoring a **Worldradio** 10-10 column and responded to numerous e-mail and regular mail questions and concerns.

Vice President: Vice President Elliott reported on his activities relating to revisions to the 10-10 International Net Operations Manual and 10-10 International Net Scholarship Foundation Operations Manual. A copy of the operation manuals has been provided to each 10-10 net official. He reported on his activities associated with the "Net Official Newsletter" and at the Dayton Hamvention. He also discussed the 10-10 QSL Bureau Committee he chaired.

Secretary: In Secretary Corlew's absence, President Imsande discussed the Secretary's activities during the past year. The Secretary has served as "first responder" for all 10-10 related questions and correspondence from both members and non-members. He also has fielded numerous 10-10 related telephone call and e-mail correspondence. He will often refer the questions to other 10-10 officials, but only after first acknowledging receipt to the questioner.

Directors Reports –

Director Barnes reported on the activities of the Contest Committee. She discussed the current state of the contest rules and the shortcomings of those rules. She also discussed the efforts of the committee in regard to clarifying the role of chapters in contests. The greatest challenge for the committee was to undertake a complete re-write of 10-10's contest rules. The goal of the committee was to eliminate areas of ambiguity from the present contest rules.

Director Berger reported on the activities of the Scholarship Committee. He discussed the current balance in the scholarship fund and the fact that donations are low for 2003. He explained upcoming activities that will be used to solicit addition scholarship funds. These will include a direct mailing solicitation letter to each 10-10 Life Member and the possibility of offering incentive (pins, patches, etc.) for donations. Another source of potential scholarship funds will be any surplus from the San Antonio convention. He also reported that the amateur community looks upon 10-10's participation in the FAR scholarship program very favorably.

In Director Crawshaw's absence, President Imsande presented the Communications Committee report. Director Crawshaw presented 10-10 number, #73737, to the RSGB. It is believed that a picture of the presentation will be forthcoming from RSGB. Director Crawshaw is also working on the presentation of a 10-10 number to DARC in Germany. Director Crawshaw spent considerable time working with the Web Site Coordinator, L.B. Cebik, W4RNL, reviewing the content of the 10-10 web site. Collectively they have updated all web pages and have either updated or removed outdated hyperlinks. Director Crawshaw sees the review of the web site as an ongoing effort because of the constant changing nature of the Internet.

Director Rasmussen reported on the activities of the Editor, PR Manager and Contest Manager. As Editor, he made a concerted effort to complete the **10-10 NEWS** in a timely manner, maintain the 10-10 brochures (Information, QSO Party, and Awards) with current materials, and update the **10-10 NEWS** CD. The PR Manager continued the 10-10 column in **Worldradio** and attended several amateur radio conventions and presented forums and manned an informational 10-10 booth. As Contest Manager, Director Rasmussen reported on the success of a computer program used for contest scoring. He also spoke of the problems presented by the current contest rules and the need to re-write the rules to remove the potential for ambiguity.

Director Redwine reported on the activities of the Awards Committee. He reported on the activities of each awards manager and the changes that have occurred with the managers over the past year. Manager changes have occurred with the 1000+ Bar, WAS, Mobile WAS, and U.S. Counties awards. Director Redwine thanked Director Taylor and Dave Becker, K7PRZ, for their efforts as managers. He spoke at length of the efforts of Hank Richroath, K5HWI, and the accomplishments associated with the counties award. 10-10 is fortunate to have had three such dedicated individuals as award managers. Director Redwine announced that all vacant managers positions had been filled. Brad Kimble, K0DBK, has agreed to take the U.S. Counties award, Eva Donaldson, WB0CON, has agreed to take the WAS award, and Doris Slye, N3TGB, has agreed to take the 1000+ Bar award. Director Redwine will continue to serve as the Mobile WAS award manager, a position he assumed in 2002 on a temporary basis.

Director Williams reported on the activities of the Planning Committee. He announced that he had received two applications for the hosting of the 2004 Board of Directors meeting. The first was from President Imsande for a location in Scottsdale, Arizona. The second was from Director Rasmussen for a location in Omaha, Nebraska. Director Williams presented details associated with each of the locations including room rates, airport transportation, meal costs, and facilities. Director Williams stated that at present he had received no bid for a 2005 10-10 International Net convention site.

Director Marple reported on the activities of the Net Management Committee. He reported that very few changes have occurred with management of the nets. While current staffing had not changed for almost three years, Don Jones, KB6QLC, recently resigned. He has been replaced by Earl Childress, KS4XI. Director Marple stated that there has never been a time when a 10-10 net was not called due to lack of staffing. The nets have complete coverage everyday including holidays. These nets are the primary platform for recruiting new members and the exchange of 10-10 information and as such are key to the success of the organization.

Director Taylor reported on the activities of the Chapter Committee. He reported that Dave Smith, K6RDK, has recently resigned as Chapter Affiliation Manager. Director Taylor announced that he would serve in that position for the foreseeable future. Further, he discussed several current issues associated with chapters – summer shutdowns, ground wave requirements for chapters, affiliation requirements and affiliated chapter membership. He expressed his desire to submit a re-write of the chapter section of the 10-10 Operation Manual for board approval. Director Taylor indicated that such a re-write would be complete and ready for review by September 1, 2003.

A motion was made by Director Williams and seconded by Director Marple that all Officer and Director reports be accepted as presented, motion passed.

Other Reports –

Gerry Gross, WA6POZ, reported on the activities of the Data/Membership Management Committee. He stated that membership applications through the DX Manager (Carol Hugentober, WA8YL) decreased significantly in 2003. This is probably due to the decrease in propagation. The SK Manager (Ruth Bartholomew, NOKDB) continues to track and verify reports of Silent Keys. The SK records are now current and being regularly maintained. The activities of the Data Verification Manager (Don Ruf, KB0ON) have brought all past VP and SK records up to date. The Data/Membership Manager continues to process membership applications, process name, address and call sign changes, and interfaces with the Editor for the printing and mailing of the **10-10 NEWS**. WA6POZ made it clear that membership, including life membership, is decreasing. 10-10 had about a 70 percent renewal rate in 2003. 10-10 continues to have a problem with notification of change of address and change of call sign. He also notified the Board that the XXIP program will be eliminated by January 1, 2005. This program will be replaced by a new computer program, TenIP, that is presently complete and in beta testing. XXIQ will continue to be available to members through the lingerinc.com web site. The Board discussed the current status of available computer programs and the duties and roles of members of this committee. The discussion centered on the need to provide the required data services for the organization while assuring that duplication of effort is not occurring. A motion was made by Director Barnes and seconded by Director Rasmussen that because of improvements in technology and to avoid any duplication of effort that the position of Data Verification Manager be discontinued as of August 1, 2003. Motion passed. The board expressed their gratification for the work accomplished by Data Verification Manager Don Ruf, KB0ON, in researching 10-10's history to insure that records are current. Additionally, a motion was made by Director Williams and seconded by Director Marple that 10-10 will not purchase any additional 10-10 stamps for re-sale without further action by the Board. Motion passed.

Keith Schlottman, KR7RK, presented the Treasurer's report. Treasurer Schlottman reported that 10-10 is financially stable with sufficient reserves to cover the expense of maintaining services to life members as well as current members, and our operating expenses. The treasurer's report will be published in the next issue of the **10-10 NEWS**. 10-10 presents five \$1000 scholarships in 2002 to deserving students and plans to do the same in 2003. A motion was made by Vice President Elliott and seconded by Director Williams that, if required, 10-10 International Net, Inc., subsidize the 10-10 Scholarship Foundation for up to \$3000 in 2003 in order to fund five \$1000 scholarships. Motion passed. Trends show a decrease in membership, probably a result in decreasing propagation. 10-10 needs to concentrate on revenues in 2003/2004 as dues receipts are expected to either stay the same or decrease slightly. Additionally, 10-10 should make a concerted effort to reduce expenses. Specific discussion centered on the expenses associated with meetings and election expenses. President Imsande appointed a committee (himself, WA6POZ and Director Rasmussen) to explore the inclusion of election ballots in the mailing of the **10-10 NEWS**. This committee will also explore the possibility of the use of electronic ballots. If electronic ballots should be found viable a Bylaw change will be required. The committee's report to the Board is to

be completed by January 1, 2004. The 2003/2004 budget was presented to the Board. Mileage cost for 2003/2004 was approved at the approved IRS rate.

A motion was made by Vice President Elliott and seconded by Director Redwine that the Data/Membership Management Committee and Treasurer reports be accepted as presented, motion passed.

Unfinished Business –

Vice President Elliott led a discussion of the changes made to the 10-10 International Net Operation manual during 2003. This included a discussion of the organization chart instituted in January 2003, a number of “housekeeping” items (typos, clarifications, etc.), and items that require motions for the required changes. The following are the motions that were made in regard to the Operations Manual.

- A motion made by Director Taylor and seconded by Director Barnes that the following sentence be added to the Bylaws, page 8, first paragraph: A copy of the Bylaws may be requested from the Secretary. Motion passed.
- A motion made by Vice President Elliott and seconded by Director Redwine that the following changes be made to the 10-10 Operations Manual. Motion passed.
 - Page 18 – Section 3.3.2.2 – Clarification of how minutes are circulated.
 - Page 32 – Clarification of routing of correspondence from the Scholarship Manager.
 - Page 70 – Treasurer – 12.2.3 – Add duty regarding funds received for Scholarship Foundation.
 - Section 8.1.2 – Item 9 – Clarify distribution of master copies of the **10-10 NEWS**.
 - Add new section describing 10-10 badges – color and manufacture.
 - Section 5.6 – Clarification of submittals from the SK Manager.
 - Section 1.1 – Clarification of the history of 10-10.
 - Section 1.2 – Clarification of description of 10-10 club station W6OI.
 - Section 15.8 – Add Data/Membership Committee to standing committee section.
 - Add new section to include 10-10 brochures.
 - Add new section to include 10-10 forms.
 - Add new section to include 10-10 certificates.
 - Add new section stating that the proposed Board meeting agenda will be posted on the ten-ten.org web site prior to a Board meeting.

President Imsande led a discussion of 10-10 public relations efforts at various amateur radio hamfests and conventions. He described the booth used at the Dayton Hamvention and the success in exposure and renewals that has been achieved there. He stated that 10-10 should encourage participation at Hamvention and that additional 10-10 members should become involved in the effort. A motion was made by Vice President Elliott and seconded by Director Marple that the President be given the authority to establish a Dayton Hamvention team each year to continue 10-10 participation at the Dayton Hamvention and that 10-10 budget up to \$2500 per year for approved expenses associated with this effort. Motion passed.

WA6POZ gave a presentation concerning the possibility of electronic delivery of the **10-10 NEWS**. Delivery of the NEWS by first class mail is the largest single expense of the organization. He described the potential savings available if electronic delivery can be implemented. Presently members can sign up for no-charge electronic delivery on the lingerinc.com web site. A motion was made by Vice President Elliott and seconded by Director Marple to continue posting of the 10-10 NEWS on the lingerinc.com web site and increase advertising of this service in order to assess the acceptability of this member service. Further, this issue should be revisited at the 2004 Board meeting. Motion passed.

The Annual 10-10 QSO Party activities for 2002 and 2003 were reviewed. A motion was made by Director Rasmussen and seconded by Director Berger that the 10-10 Annual QSO Party be added as a permanent contest and held each year. Motion passed.

President Imsande led a discussion of the two web sites serving 10-10. It was agreed that the only 10-10 items to be located on the lingerinc.com site are items requiring security (downloads of the **10-10 NEWS** and XXIP). All other 10-10 related items should be located on the ten-ten.org web site. Additionally, the Internet Committee (Mike Crawshaw, G4BLH) shall work with the Web Site Coordinator (L.B. Cebik, W4RNL) to establish a hyperlink from ten-ten.org to the lingerinc.com website.

A discussion was held about the inability to obtain SK data from the XXIP and XXIQ programs. WA6POZ explained that SK data would be available from the new TenIP computer program. He reminded us that the

XXIP program will be discontinued by January 1, 2005 and it is impractical to add SK data to that program at this time.

The use of eQSL cards was approved for a one-year period at the 2002 Board meeting. A discussion was held on the acceptability of the program over the past year. No problems have been noted with the use of eQSL's for 10-10 awards. A motion was made by Director Redwine and seconded by Director Williams that the eQSL's be accepted for all 10-10 awards and approved on a permanent basis. Motion passed.

WA6POZ reported on the possibility of establishing a 10-10 credit card account for payment on the Internet. He has contacted several sources for such a service (PayPal, Costco merchant services, Sure pay, etc.) and does not have a program to present as of this date. This issue was continued to the 2004 Board meeting.

N0WY was approved for a one-year period as Scoring Manager for all 10-10 contests at the 2002 Board meeting. A motion was made by Director Redwine and seconded by Director Barnes that the appointment of Steve Rasmussen, N0WY, as 10-10 Scoring Manager be made a permanent position. Motion passed.

New Business –

The Board reviewed net official changes in 2002/2003. A motion was made by Director Redwine and seconded by Director Williams that the following net official changes be confirmed. Motion passed.

- Brad Kimble, K0DBK – U.S. Counties Award Manager
- Doris Slye, N3TGB – 1000+ Bar Award Manager
- Eva Donaldson, WB0CON – Worked All States Award Manager
- Earl Childress, KS4XI – 10-10 Net Control

Vice President Elliott led a discussion of a potential new member service, a 10-10 QSL Bureau. A committee was established to study the formation of such a bureau. The committee does recommend that the Board establish a bureau on a trial basis. The bureau would provide services to both U.S. and DX. The outgoing portion of the bureau would be open to active 10-10 members, while the incoming portion of the bureau would be open to all amateurs. The key to the success of such a bureau will be finding a dedicated manager. A motion was made by Vice President Elliott and seconded by Director Williams to establish a 10-10 QSL Bureau for a two-year trial period with a budget of \$250 per year. Further, Director Redwine shall serve as the Board of Directors representative to attempt to establish the Bureau by January 1, 2004. Motion passed.

Directors Barnes and Rasmussen led a discussion of the current 10-10 QSO Party contest rules. They noted the shortcomings in the current contest rules – chapter entries, dual entries, etc. As a result of their study of the present contest rules they believe that a re-write of the contest rules is in order. They presented the contest rule revisions that are recommended. A motion was made by Director Marple and seconded by Director Williams that the new contest rules be accepted as presented and that these rules have an effective date of January 1, 2004. Motion passed. During the discussion of contest rules a definition of a "Full Member" was found to be necessary. A motion was made by Director Rasmussen and seconded by Director Williams that Article III – Sections 5(b) and 6 of the Bylaws be removed and that within Article III – Section 4 the term "Full Member" be changed to "Active Member" for purposes of clarification. Further, the term "Full Member" should be changed to "Active Member" wherever it should appear in the Bylaws. Motion passed. A motion was made by Vice President Elliott and seconded by Director Marple that the term "Full Member" be changed to "Active Member" throughout the 10-10 International Net Operations Manual. Motion passed. Director Barnes reported on the success of the 2003 Mobile contest. This was the first year of the contest and the participation was excellent. A motion was made by Director Williams and seconded by Director Taylor to make the Mobile contest a permanent contest in the QSO party program. Further, the Mobile contest should be held once a year, preferably in the spring. Motion passed.

Director Taylor led a discussion of the current rules involving chapters. He reported that Dave Smith, K6RDK, has recently resigned as Chapter Affiliation manager. Director Taylor announced that he would serve in that position for the foreseeable future. Further, he discussed several current issues associated with chapters – summer shutdowns, ground wave requirements for chapters, affiliation requirements and affiliated chapter membership. He expressed his desire to submit a re-write of the chapter section of the 10-10 Operation Manual for board approval. Director Taylor indicated that such a re-write would be complete and ready for review by September 1, 2003. A motion was made by Director Taylor and seconded by Vice President Elliott that "Chapter Affiliation Committee" be changed to "Chapter Committee" throughout the 10-

10 Operations Manual. Motion passed. A motion was made by Director Taylor and seconded by Director Redwine that the 10-10 Operations Manual be changed to allow affiliated chapters to suspend operations (the holding of weekly nets) due to poor propagation for a period of up to three (3) consecutive months upon providing notification of such intended action to the Chapter Committee. Motion passed. Director Taylor indicated that this change in chapter operations would be communicated to the membership through publication in the **10-10 NEWS**, announcements on the daily 10-10 nets, messages to the various 10-meter web reflectors and by word of mouth. Director Taylor also discussed the need for 10-10 to explore other ways to increase chapter activity. This would include the review of criteria for establishing affiliated chapters – number of members required, ground wave requirements, etc.

President Imsande led a discussion of the monthly membership reports provided by the Data/Membership Manager. A reminder was given that all awards managers are to provide the Data/Membership Manager with a monthly report of award activity. The Data/Membership Manager also crosschecks the received award information with the Editor of the **10-10 NEWS**. The Data/Membership Manager reported on the termination of a monthly membership report (adds, deletions and changes) that had been provided for several years. While this report was of use by some award managers, it was noted that the same information is now available through the TenIP computer program. This program is available to all net officials through the lingerinc.com web site. The Board concurred with the termination of the report.

Director Redwine reported on the use of sequence numbers and seals with awards. He stated that several awards currently do not offer sequence numbers and/or seals. He and the awards committee will be working on correcting this so that all 10-10 awards will offer sequence numbers and seals in the future.

President Imsande led a discussion about the need for “on the air” etiquette on 10-meters. He read two letters that he said are examples of several he has received over the past year regarding operating practices by 10-10 members. Both letters cited serious complaints from amateurs concerning the treatment they had received from 10-10 members. In both letters the amateurs stated that because of the treatment they received, they were through with 10-10 and would no longer use the 10-meter band. President Imsande noted that by far the majority of the complaints he has received relate to operations on, or near, 28.345 MHz. After much discussion, the board suggested that 10-10 explore the adoption of a Code of Conduct. This code of conduct could be published in the **10-10 NEWS** and in the 10-10 brochures. It was suggested that proper conduct and operating practices be stressed on the 10-10 nets. It was also emphasized that each member of 10-10 should go out of his/her way to stop such abuses and attempt to educate those found to be using poor operating practices in the proper operation on the amateur bands. Members of the board were asked to monitor 28.345 MHz, and other commonly used 10-meter frequencies, to determine for themselves the behavior of 10-10 members. The board was in unanimous support of the use proper etiquette on 10-meters.

Director Rasmussen announced that as Scoring Manager he could now accept e-mail entries for all 10-10 contests. This will also be announced in the **10-10 NEWS**.

Director Williams led a discussion of potential sites for the 2004 Board of Directors meeting. He reviewed the two proposals he had received – Scottsdale, Arizona and Omaha, Nebraska. His review included a discussion of the expected costs associated with room rates, airport transportation, meals, and facilities. A motion was made by Vice President Elliott and seconded by Director Berger that the Scottsdale, Arizona, proposal be accepted. Directors Williams and Redwine abstained. Motion passed.

A motion was made by Director Williams and seconded by Director Redwine that all revised resolutions and changes to the 10-10 Bylaws as adopted by the Board of Directors on June 27, 2003, shall become effective immediately. Motion passed.

All business being completed, a motion was made by Director Redwine and seconded by Director Rasmussen that the meeting be adjourned. Motion passed and the meeting was adjourned at 4:01 PM, June 27, 2003.

Respectively submitted,
Michael P. Elliott, K7BOI, #54625
Vice President and acting Recording Secretary

Attachments –

1. Agenda
2. Corrections to 2002 Board of Directors Meeting
3. President's Report
4. 10-10 International Organization Chart
5. Vice President's Report
6. Secretary's Report
7. Contest Committee Report
8. Scholarship Committee Report
9. Communication Committee Report
10. Editor's Report
11. Award's Committee Report
12. Planning Committee Report
 - a. Scottsdale, Arizona Proposal
 - b. Omaha, Nebraska Proposal
13. Net Management Committee Report
14. Chapter Committee Report
15. Data/Membership Management Committee Report
16. Treasurer's Report
17. 10-10 Operations Manual – Proposed Revisions
18. Electronic Delivery of **10-10 NEWS** Report
19. 10-10 QSL Bureau Committee Report
20. QSO Party Rules
21. Chapter Committee Report – Proposed Revisions
22. Three (3) cassette tapes – A record of the 2003 Board of Directors meeting