

**10-10 SCHOLARSHIP FOUNDATION  
SCHOLARSHIP MANAGER REPORT  
5-16-06**

- 2005 was an excellent year for the Scholarship Foundation, with total income of \$9107. Our goal has been to cover the five \$1000 scholarships that we fund through donations and the sale of pins, patches and decals, and so we exceeded our goal by over \$4000. In 2004, the Scholarship Foundation took in \$5719.
- We seem to do much better in the second half of the year. Two years ago, a targeted mailing to our life members brought in over \$2500. In 2005 a targeted mailing was done in the fall and we received \$4849 in December alone.
- In 2005 we had 215 donors, compared to 160 donors in 2004 and 207 in 2003. In 2005 we were helped by several large donations, including an extraordinary one of \$2700 and two \$500 donations.
- In 2005 we had had two donations totaling \$450 that were matched by employers in 2006.
- During 2005 we had donations in memory of three members compared to four in 2004 and the same in 2003. In 2005, members and friends donated \$780 in memory of Bill Marple, AA7ZW.
- In 2005 we collected \$281 for pins, patches and decals, compared to \$239.50 in 2004 and \$449.00 in 2003. Sales have been declining for these items for several years. Most are sold by Gerry Gross at Dayton.
- My expenses have been minimal, maybe \$75 a year for postage, supplies and mailing envelopes.
- In each issue of the news I have asked for volunteers to be part of the Scholarship Committee but to date I have not gotten any volunteers. I'll keep trying.

Ways to Increase Donations

- I would suggest that we send a letter to our chapter heads, suggesting that chapter donations would be very appropriate and that this could be done on a yearly basis. We could give out an award to the chapter that donates the most each year. This could be a letter or an announcement in the News.
- We should continue to promote the idea that donating in memory of a 10-10 member or family member is a fine way to honor the person. I will continue to promote this in the News.

- Expand targeted mailings. Work toward sending a letter to each active member once a year. Personal appeals appear to be very effective, as evidenced by our experience with Life Members and new members.
- Send reminder letters to those who have donated in the past. Last year I wrote to ten people who had donated \$100 or more in the past but who we had not heard from in 2005. I had an excellent response, including the large \$2700 donation in December.
- Ask previous scholarship winners to be part of the campaign for solicitations and thank you letters. I will be contacting some of the winners asking them to consider writing thank you letters to some of the larger donors.
- Effective with the last issue of the News we started reporting donations in four levels: gold, silver, bronze and copper. This concept was discussed at the last Board meeting and the reaction by the members has been positive.

(I will try to update the scholarship fund figures prior to the Board meeting to include the month of May).

#### Recommendation

- I would recommend that we add a sixth scholarship for 2007. We have a good cushion right now and I believe our large donors would like to see the funds used for scholarships now rather than to bank the large cushion for a rainy day. (Keith can provide the actual figures). As in the past, 10-10 will provide funding to support the six scholarships if member donations are insufficient. Our present cushion should guarantee that any monies necessary to fund the six scholarships would come entirely out of the scholarship account.
- Our participation in the Foundation for Amateur Radio's scholarship program is looked upon very favorably by the amateur community and is one factor that build's 10-10's image. We should continue to monitor trends closely and re-evaluate the situation next year to see whether we can support six scholarships or go back to five.

Larry Berger  
10-10 Scholarship Manager  
May 2006

Attached with this report are:  
2006 Summary (January-April)  
2005 Summary (January-December)  
2004 Summary (January-December)

<b>2006</b>	<b>Scholarship</b>	<b>Scholarship</b>	<b>Pins &amp;</b>	<b>Pins &amp;</b>	<b>TOTAL</b>
	<b>Donations</b>	<b>Donations</b>	<b>Patches</b>	<b>Patches</b>	
<b>MONTH</b>	<b>WA2SUH</b>	<b>WA6POZ</b>	<b>WA2SUH</b>	<b>Others</b>	<b>INCOME</b>
Jan	140.00	95.00	0.00	0.00	235.00
Feb	200.00	35.00	0.00	0.00	235.00
March	100.00	65.00	0.00	0.00	165.00
April	421.00	32.00	0.00	0.00	453.00
May					0.00
June					0.00
July					0.00
August					0.00
Sept					0.00
October					0.00
Nov					0.00
Dec					0.00
<b>TOTAL</b>	<b>861.00</b>	<b>227.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,088.00</b>

<b>2005</b>	<b>Scholarship</b>	<b>Scholarship</b>	<b>Pins &amp;</b>	<b>Pins &amp;</b>	<b>TOTAL</b>	
	<b>Donations</b>	<b>Donations</b>	<b>Patches</b>	<b>Patches</b>		
<b>MONTH</b>	<b>WA2SUH</b>	<b>WA6POZ</b>	<b>WA2SUH</b>	<b>Others</b>	<b>INCOME</b>	<b>NOTES</b>
Jan	10.00	145.00	0.00	0.00	155.00	
Feb	590.00	65.00	15.00	0.00	670.00	
March	125.00	305.00	0.00	0.00	430.00	
April	70.00	18.00	12.00	0.00	100.00	
May	50.00	116.00	0.00	247.39	413.39	Pins,etc-Dayton
June	653.20	235.00	0.00	0.00	888.20	
July	134.50	60.00	3.50	0.00	198.00	
August	104.00	50.00	0.00	0.00	154.00	
Sept	0.00	250.00	3.50	0.00	253.50	
October	260.00	135.00	0.00	0.00	395.00	
Nov	580.00	21.00	0.00	0.00	601.00	
Dec	4060.00	789.00	0.00	0.00	4,849.00	
<b>TOTAL</b>	<b>6,636.70</b>	<b>2,189.00</b>	<b>34.00</b>	<b>247.39</b>	<b>9,107.09</b>	

<b>2004</b>	<b>Scholarship</b>	<b>Scholarship</b>	<b>Pins &amp;</b>	<b>Pins &amp;</b>	<b>TOTAL</b>	
	<b>Donations</b>	<b>Donations</b>	<b>Patches</b>	<b>Patches</b>		
<b>MONTH</b>	<b>WA2SUH</b>	<b>WA6POZ</b>	<b>WA2SUH</b>	<b>Others</b>	<b>INCOME</b>	<b>NOTES</b>
Jan	0.00	39.00	7.00	0.00	46.00	
Feb	175.00	20.00	0.00	0.00	195.00	
March	0.00	179.01	6.00	0.00	185.01	
April	20.00	25.00	3.50	0.00	48.50	
May	0.00	10.00	0.00	193.00	203.00	193=WA6POZ Dayton
June	655.00	191.00	0.00	0.00	846.00	
July	410.00	55.00	0.00	0.00	465.00	
August	50.00	15.00	0.00	13.50	78.50	Pins-KR7RK
Sept	300.00	181.00	0.00	0.00	481.00	
October	1,260.00	110.00	0.00	0.00	1,370.00	
Nov	595.00	48.00	9.50	0.00	652.50	
Dec	820.00	321.00	7.00	0.00	1,148.00	
<b>TOTAL</b>	<b>4,285.00</b>	<b>1,194.01</b>	<b>33.00</b>	<b>206.50</b>	<b>5,718.51</b>	